



THE NATURAL CHOICE.

NATIONWIDE STRENGTH, LOCAL PARTNERSHIPS

The Imperial PFS CE Program

The Imperial PFS CE Program consists of 3 different courses.

1. **Comprehensive Course** – A soup-to-nuts overview of the premium finance market. Topics include: structure and exposure to financial risk; responsibilities of the various parties involved; and how policy information influences the loan. The course incorporates problem-solving real world case studies to help reinforce learning. Most states award participants three or four credits for this course.
2. **Express Course** – An excellent digest and review course. The topics mirror the comprehensive course structure, but at a lighter level of detail. Credits vary by state, but the typical award for the express course is two credits.
3. **Advanced Course** – A look at the more unusual premium finance topics, including: Letter of Credit & Captive programs; recasting; and difficult-to-place coverage, such as hurricane coverage. This course can be scheduled individually or in conjunction with an express course. Credits vary by state, but the typical award for the advanced course is two credits.

Course Offerings vary by state. Check with your Sales Executive for availability, course credit and other details.

